



For Sanofi, social responsibility means commitment. In 2011, it committed to eliminating rare tropical diseases guaranteeing access to safer medicines, and protecting the environment.

Sanofi's commitment to the environment. Through a comprehensive program to reduce greenhouse gas emissions, Sanofi works continuously to improve its energy performance.

In transporting its drugs, Sanofi has **reduced CO2 emissions by more than 50,000 tons** by opting for sea freight.

For its industrial and R&D sites, having installed 128 solar panels on its Ambarès site in France and an energy-recovery unit in the Gard, Sanofi is focusing on solar, thermal and geothermal energy. A recent agreement with GDF SUEZ provides for cogeneration and biomass units to be installed at all EU industrial sites.

Sanofi set an objective of **reducing CO2 emissions by 15%** between 2005 and 2013.

This was achieved by the end of 2011. **Sanofi's commitment to safer medicines**

WHO claims that 10% of available medicines are fake. In poor countries, almost 1 product in 2 is counterfeit. A parallel market of **€75 billion** feeds organized criminal networks.

With little enforcement under local laws, drug counterfeiting is big business. For each €1000 invested, criminals make a profit of €400,000. 20 times more than heroin!

Similar-looking, under-dosed and lacking in actives, counterfeit drugs present a major public health risk. Sanofi is fighting this trafficking by working closely with international police, institutions and governments.

In Tours, France, Sanofi has created a specialized laboratory where experts analyze drug packaging, lot numbers and chemical composition of counterfeit drugs. Sanofi is also fighting against Internet trafficking.

In 2011, the Group's cybercrime unit contributed to the Pangea 4 international operation, which tracks down web criminals in over **80 countries**.

The Group also trains law enforcement and healthcare personnel to detect counterfeit products.

Sanofi's valued expertise has made it a key player in the fight against counterfeit drugs and products. **Sanofi's commitment to the fight against neglected tropical diseases**

For over 10 years, Sanofi has worked alongside WHO fighting daily to eliminate neglected tropical diseases.

This vital commitment has already helped save 170,000 lives.

In Chad, Sanofi has helped reduce the incidence of sleeping sickness with financial support for prevention and treatment. In 2011, Sanofi renewed its commitment through a \$25 million donation, bringing its global contributions to this cause to **\$75 million**.

With Sanofi's support, Sister Cecile Maracci, medical officer of the Bodo health center, has successfully established a new protocol against sleeping sickness, a parasitic disease transmitted by the tsetse fly.

We began here in 2010. We've already seen results during treatment, which encourages others to remain and be treated. It's two infusions per day combined with orally administered tablets.

Almost always fatal if untreated, sleeping sickness is neglected, since it affects neglected populations. Until now, most patients like Joseph had no access to effective treatment.

Treatment was at Mondou Hospital, 150 km from the disease area. So the patients didn't want to go. We're trying to provide accessibility while ensuring quality of care. Since I started this treatment, I feel so much better.

Since 2001, 20 million patients have been examined, over 170,000 treated, and reported new cases have dropped from 30,000 to only **6500 in 2011**.

According to WHO, conditions exist to eliminate the disease in Africa by 2020, the first time patients have had such hope.

Sanofi renewed its commitment **early in 2012** through a partnership with the Bill & Melinda Gates Foundation to back WHO's Global Program to Eliminate 5 Diseases, including sleeping sickness and Lymphatic Filariasis.

The environment, counterfeiting, neglected diseases... commitments symbolizing Sanofi's determination to offer patients the opportunity to live better in a better world.